



Tennessee State Funding Board

November 13, 2015 Lee Jones

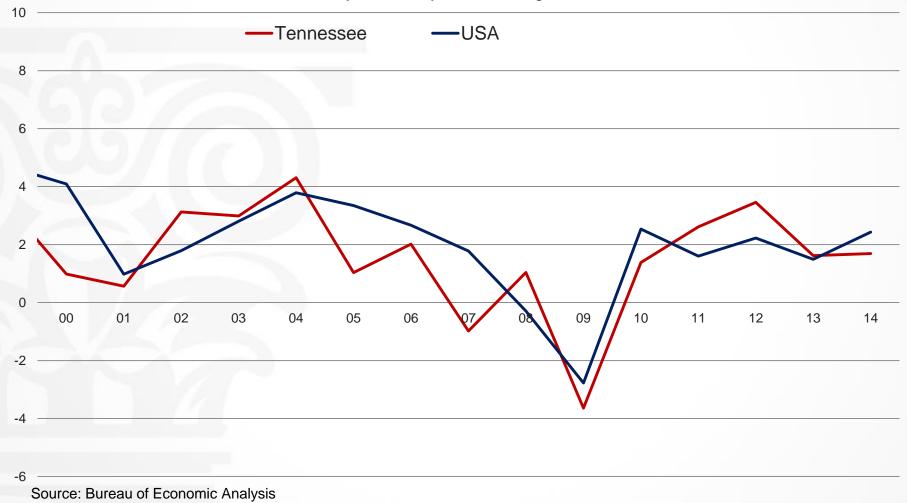
Regional Executive - Tennessee

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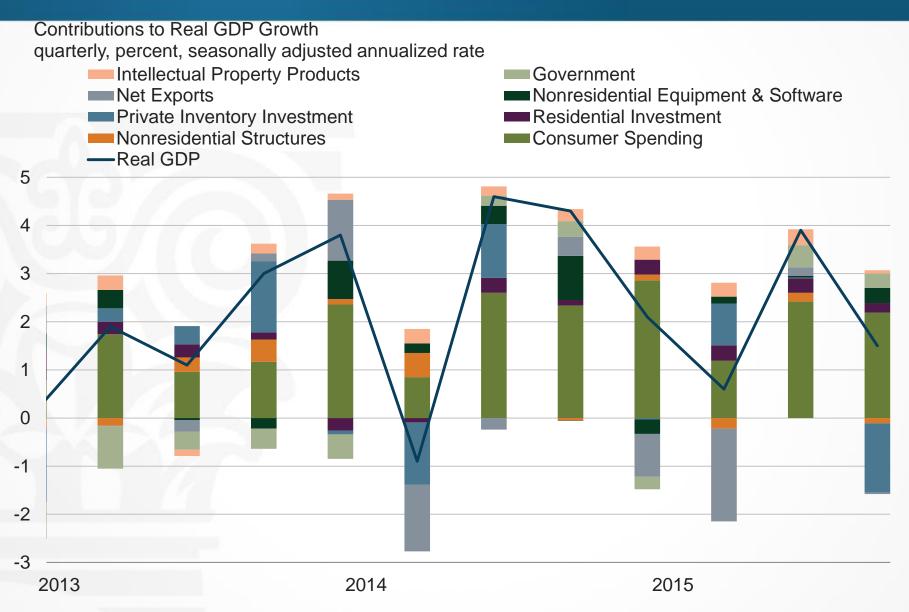
Tennessee's economic performance continues to closely mirror that of the United States

Economic Growth in Tennessee and the U.S., 2000-2014

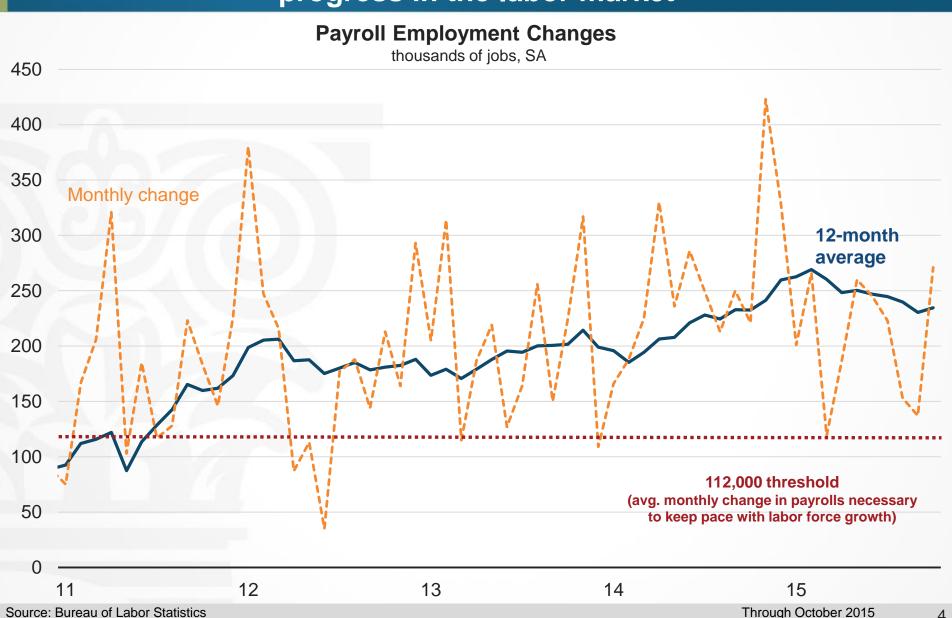
year-over-year % change



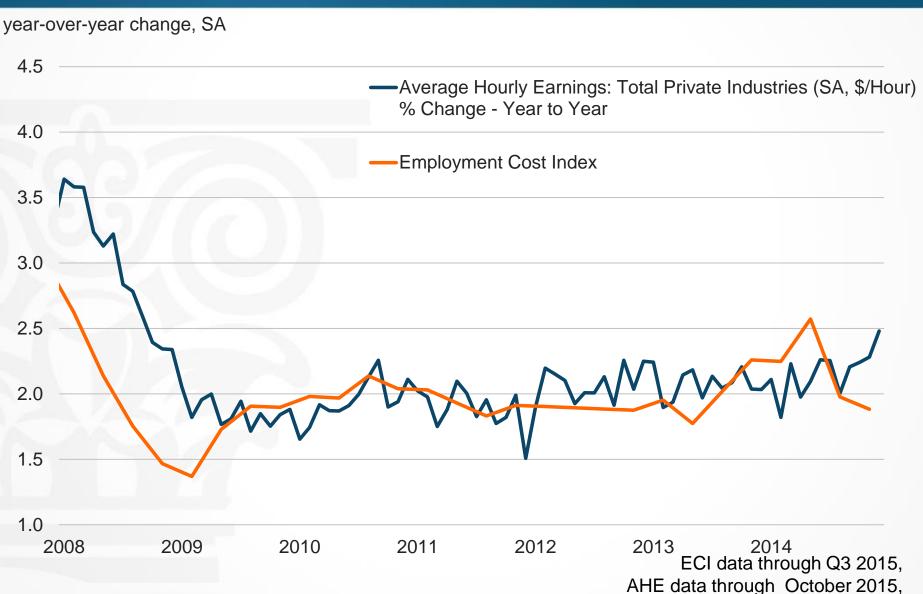
And consumer spending (light green) continues to drive real GDP growth



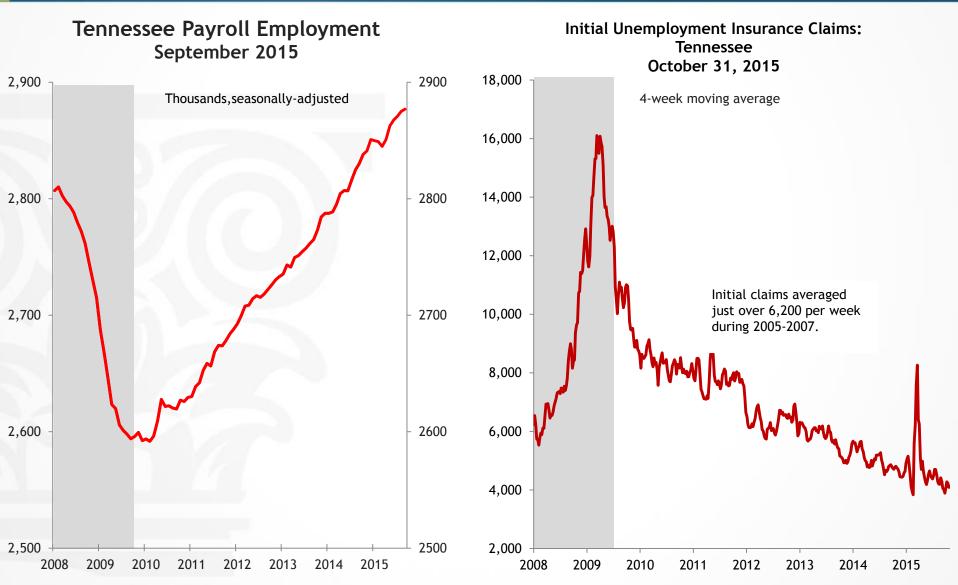
The economy added a net 271,000 new jobs in October, well above the threshold of 112,000 needed to continue to make progress in the labor market



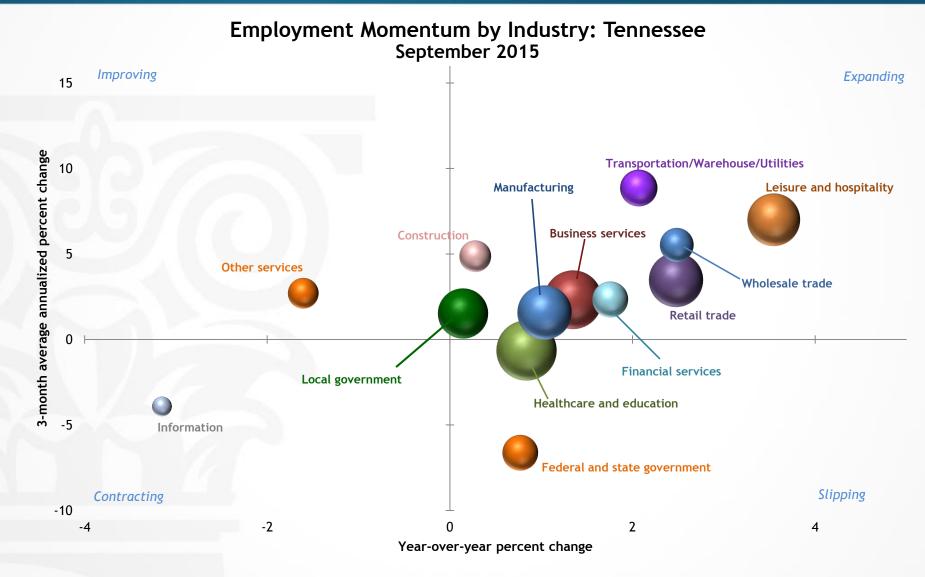
The most recent reading on average hourly earnings suggests that wage growth– which has been stuck around 2% throughout the recovery– may be starting to pick up



In Tennessee, both payroll employment and initial unemployment insurance claims have slowly returned to pre-recession levels and continue to show signs of improvement



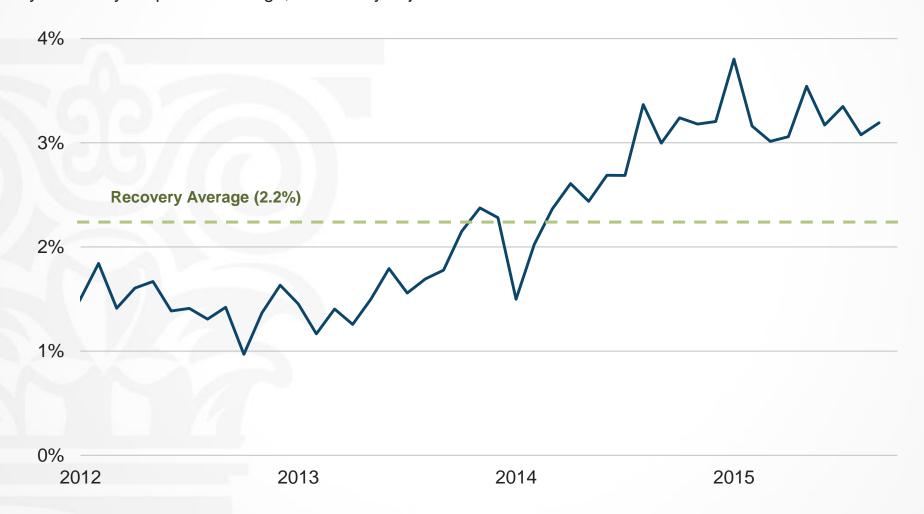
Employment growth momentum in Tennessee has been positive, with employment in most industry sectors expanding over both the past 3 and 12 months



Consumer spending growth picked up throughout 2014 and has remained relatively stable in 2015, supported by strengthening household balance sheets

Real Personal Consumption Expenditures

year-over-year percent change, seasonally adjusted



Similarly, core retail sales growth has remained relatively stable (though somewhat muted from a historical perspective) at around 4% over the past 12 months

year-over-year percent change, seasonally adjusted Core Retail Sales (ex auto, gas & bldg materials): September 2015=3.7 8 -6 2000 2002 2004 2006 2008 2010 2012 2014

The housing market continues to expand, with prices besting inflation and sales growth topping GDP growth by significant margins

U.S. House Prices monthly index, year-over-year percent change 20% 15% 10% 5% 0% -5% -10% -15% -20%

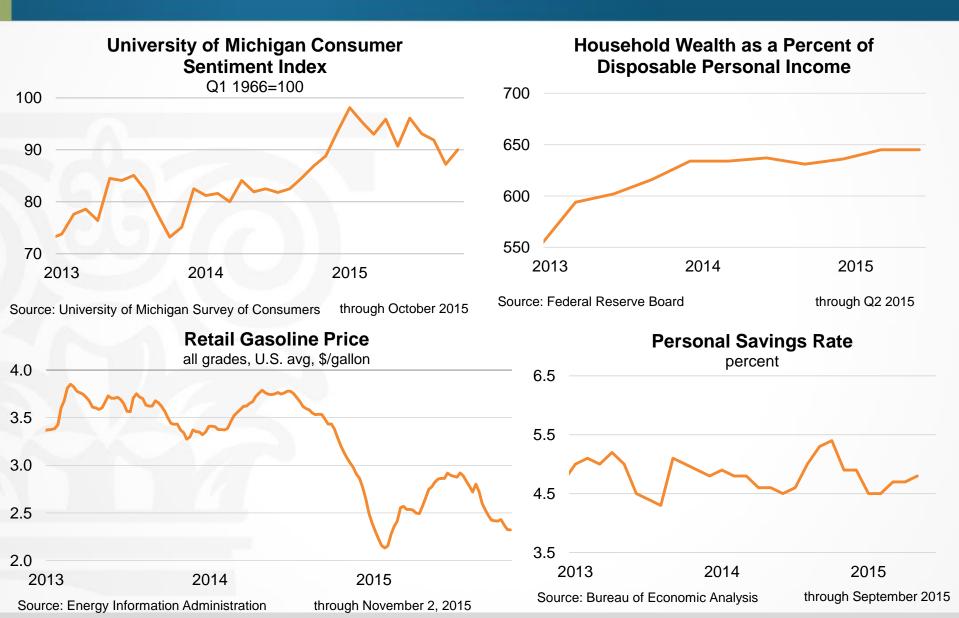
U.S. Single-Family Home Sales
12-month moving average, thousands,
SAAR



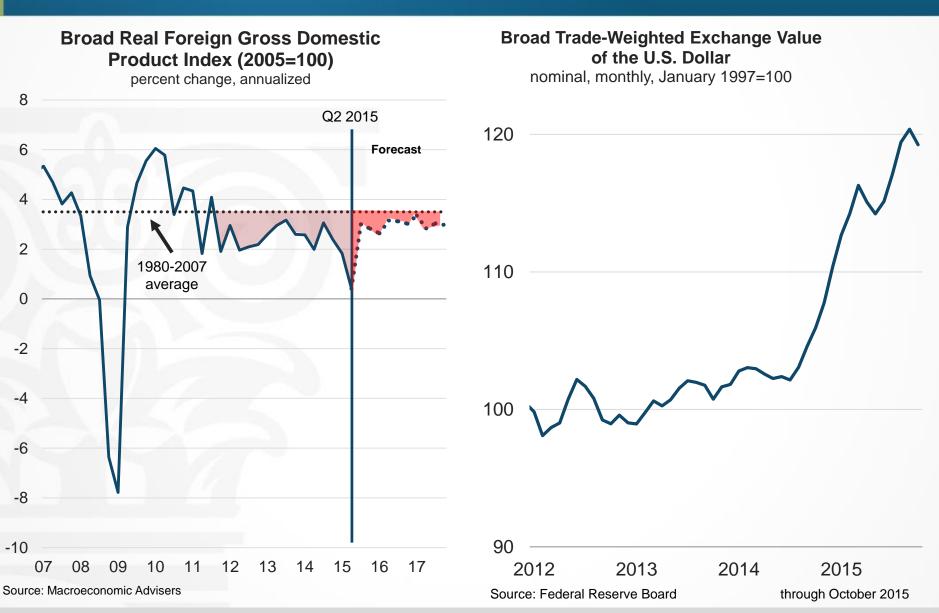
through August 2015

2001 2003 2005 2007 2009 2011 2013 2015 FHFA and S&P/Case-Shiller through August, CoreLogic through September 2015

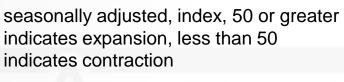
The fundamentals for consumer spending appear favorable



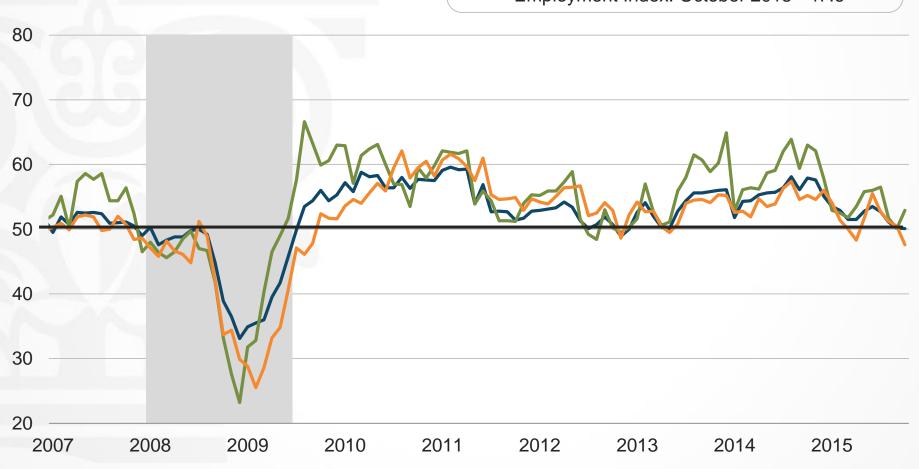
Foreign growth has slowed thus far in 2015. Forecasts generally predict that foreign GDP will accelerate but remain below trend over the medium term. Combined with the appreciation of the dollar over the past year, this does not bode well for US exports.



Measures of US manufacturing activity appear to indicate some slowing and only moderate expansion, at best.

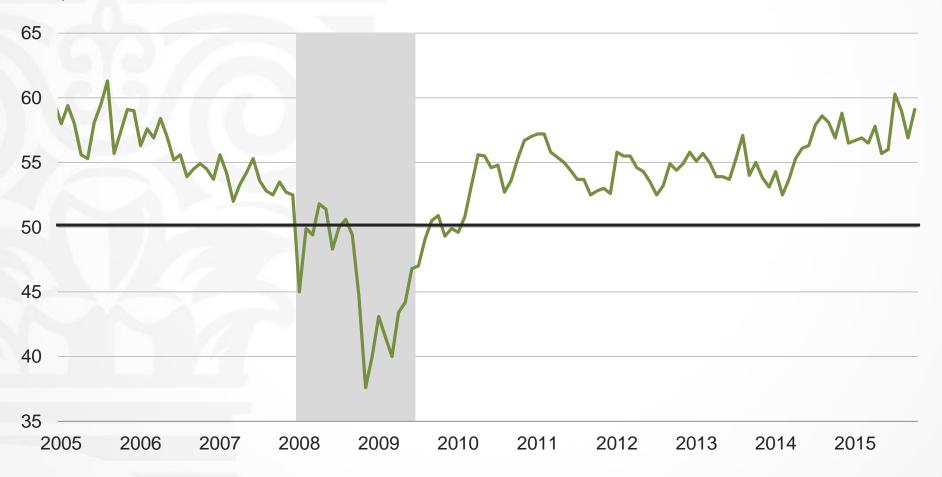


- -PMI Composite Index: October 2015= 50.1
- New Orders Index: October 2015= 52.9
- Employment Index: October 2015= 47.6



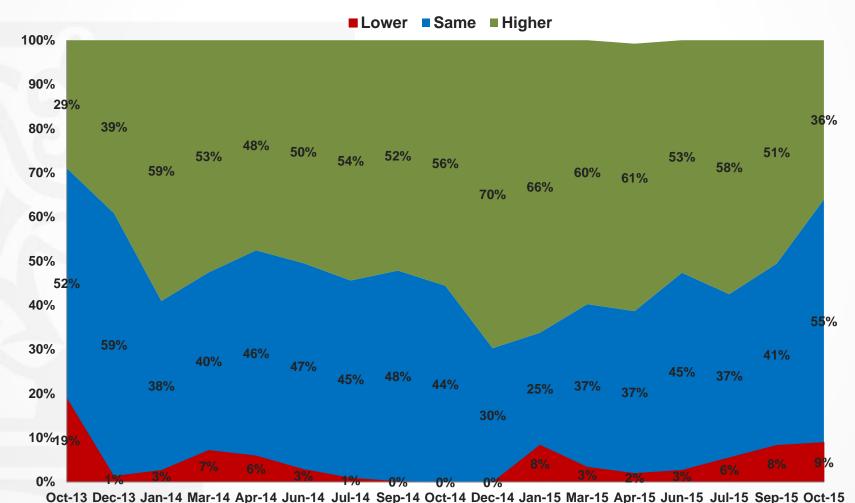
However, the services sector, which makes up a much larger portion of the US economy (80%), appears to be healthy and expanding.

ISM Non-Manufacturing Index seasonally adjusted, index, 50 or greater indicates expansion, less than 50 indicates contraction



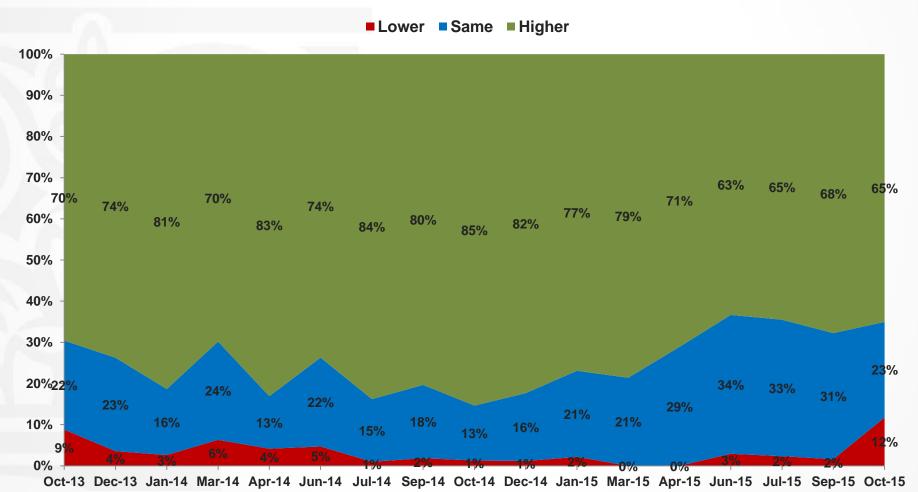
Our directors' optimism with respect to the short-term outlook for their businesses has been steadily waning over the past year, with a shift in the majority at our most recent meeting from those expecting higher growth to those expecting the same level of growth.

What is your outlook for the rate of growth in your business over the next 3 to 6 months compared to current rates?



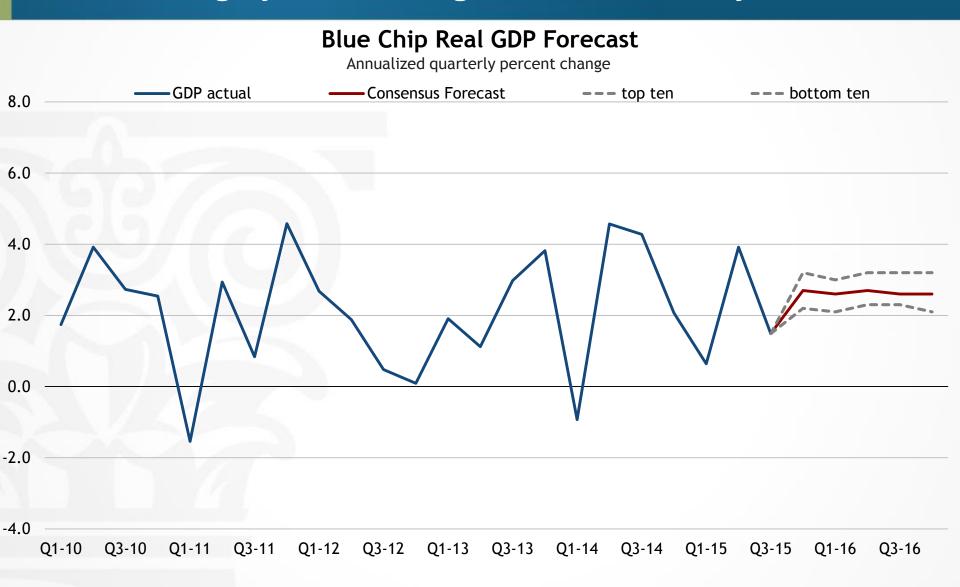
While some slippage has also occurred with respect to directors' medium-term outlooks for the rate of growth in their businesses, approximately two thirds continue to expect growth to accelerate.

What is your medium-term outlook (over the next two to three years) for the rate of growth in your business compared to current rates?



Source: FRB Atlanta

Private economists expect GDP growth to expand at roughly 2.5% through the end of next year



What we're hearing anecdotally from Tennessee business contacts: Increasing optimism from domestically oriented contacts; businesses whose activity is tied to foreign demand are facing sizeable headwinds

On balance, Tennessee businesses contacts are moderately optimistic about the growth of activity next year.

Specifically:

- Firms that derive most of their sales domestically are generally fairly optimistic.
- The strong dollar and weak global demand are dampening expectations for many foreign-oriented companies.
- Travel and tourism activity remains a bright spot.
- Real estate fundamentals continue to be positive.
- Even with declines in some input costs, many businesses have been able to hold the line on prices, supporting margins.
- Hiring activity appears to be strengthening, though trend varies by industry, skill and geography





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